

## So why haven't you certified your green product?

I think legitimate 3rd party certification can be a good thing. But when the customer reads that certification do they really believe it is truthful information or just a paid for and tampered with document. When I looked into DFE program they where expensive and only wanted (as I recall) to evaluate test data or lab work that others had done. They also wanted to charge for trace elements, in my opinion to raise the price. I was not very impressed for six grand. When I talked with Green Seal I did not like the conversation or the lack of unreturned phone calls when I wanted to question what and how they did what they do. They want to visit the manufacturing plant at my cost to inspect the manufacturing process. Sounds good on the surface. What is to stop any company from changing the formula to less green and more profitable on the next production batch when they are not looking? Plus their minimum discount for the ongoing yearly fee is 10,000,000 in sales. They have no consideration in my opinion for a smaller company.

Having to be Green Seal in New York is the work of lobbyist and politics. I'm not a fan of either. Here is what I have. Take it with a grain of salt if you wish. When dealing with my chemist/ raw material supplier whom I trust I was told that the raw ingredients are used in other products but in different configurations and have met with Green Seal approval. I believe Surround is safer for several reasons. Being a cleaner for over two decades I have worked with many different types of chemicals. Some give headaches, shortness of breathe, smell bad, cause coughing, or can even give a high depending on the duration and concentration of product and use. My Green product does none of this. I have never claimed that green is perfect. From my position I have went for safer. No bull or sales nonsense, just safer.

Maybe someday the industry as a whole and that is important will set a standard that agrees with itself and the government but until then I will not been seeking the big threes paid approval for my product. Try it for yourself. If you honestly think that I have misrepresented my claim of safer than send it back and Ill refund your purchase price. Thanks for reading.